

Registration Form

Please which courses you would like to purchase.

Courses by Correspondence

- FFAT (by correspondence) \$165.00
- PMAT (by correspondence) \$165.00
- Both FFAT & PMAT - \$298.00

In-Person Training Event

*Farm Finance Analysis Training

- \$250.00

February 2, 9, 16, 23

from 9:00am-12:00pm

(You must attend all 4 classes to receive credit)

*Production Management Analysis Training

- \$250.00

February 2, 9, 16, 23

from 12:30pm-3:00pm

(You must attend all 4 classes to receive credit)

*Both PMAT & FFAT Training

- \$475.00

***Please submit questions/orders by Feb. 5

Training Location:

Porter Township Community Center

216 Spring Run Road

Mill Hall, PA 17751

(In the same building as the Clinton Farm Agency)

Participant Information

Name _____

Address _____

City _____

State _____ Zip Code _____

Phone Number _____

Email _____

Your Crop/Livestock Enterprises

1. _____

2. _____

3. _____

4. _____

5. _____

Lending Institution (FSA, FC, Bank)

Loan Officer & County

Credit Card Payment:

visit www.farmercourses.com/registration

Check/Money Order Payment:

payable to Farmer Courses

Mail this form with Check/Money Order to:

Farmer Courses

614 Egypt Rd.

Brockway, PA 15824



Offering courses
for you to increase profit and
production as a producer.

Production Management
Analysis Training

Farm Finance
Analysis Training

www.farmercourses.com

FARMER COURSES

www.farmercourses.com

If you are looking for ways to increase profit and production as a producer, then you have come to the right place.

Farmer Courses offers quality, straight-forward training in the areas of production and finance. You will also have the opportunity to learn from professionals who have years of experience in the field (no pun intended).

The courses are in-depth and painless, yet offer you the tools you need to succeed as a producer.

The Courses We Offer Are...

- Easy to read and follow
- Completed at home. **NO** travel involved!
- Completed in 25-30 hours
- Completed at your pace within 6 months
- Given in 3-ring binder form to be returned for grading
- Updated and improved yearly
- Used by thousands of producers in the USA
- Taught by professionals with years of experience and insight



Production Management Analysis Training

- PMAT has important sections on...
 - Market Plan
 - Technology Upgrades
 - Production & Field Records
 - Risk Analysis
 - Information Resources.

The PMAT course is offered in 2 parts:

1. Production Management Analysis (sections 1-11)
2. My Farm/Ranch Production Impact Plan (sections 12-14)

*PMAT is individualized to the enterprises on each farm or ranch.

Farm Financial Analysis Training

- Guided by three management concepts: **RECORDS-ANALYSIS-PLANNING**
 - Sections 1-3: Balance Sheet, Cash Flow Budget, and production-based Income Statement.
 - Sections 4-6: Farm Financial Analysis presents basic approaches including The Savvy Seven Finance Ratios that guide producer decisions to strengthen profit, liquidity, and solvency.
 - Sections 7-8: Fixing Broken Finances & the MOBILize Plan to resolve finance problems which can threaten farm/ranch survival.

* Due to its unique, hands-on presentation, FFAT is recommended for all producers.

The "\$" signs are growing in farm production! Are you going to be on the outside looking in? Get in touch with us today! We look forward to hearing from you.

Dr. Gregory Hanson, President
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Mark Douglass, Manager
✉ markdouglass@farmercourses.com

Agricultural Finance & Management Educators
☎ (814) 328-2072

How To Register

By Mail:

Fill out the form on the back of this brochure, with payment, to:

**Farmer Courses
614 Egypt Rd.
Brockway, PA 15824**

Online:

Register with secure payment at:

www.farmercourses.com/events

FARMER COURSES

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